

KEEP MOVING PARTS MOVING

Q3 Financial Report

1 January - 30 September 2025

HOVE A/S

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CVR-no. 25804821

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LETTER FROM THE CEO

CONTINUED GROWTH IN REVENUE AND PROFIT

REVENUE

In Q3 2025, Hove generated revenue of DKK 57.0 million, an increase of DKK 12.3 million (28%) compared to the same quarter last year. For Q1-Q3 (YTD) 2025, the revenue was DKK 165.3 million compared to DKK 130.3 million last year, an increase of DKK 35.0 million (27%).

The increase is attributable to higher sales of pumps and grease for existing and new customers in the wind turbine segment. The better-than-expected sales and order intake more than offset the adverse effect from a decline in the USD/DKK exchange rate of 11%.

During the quarter, Hove continued its sales and marketing activities within lubrication of cranes in port terminals. We did not win any new port terminal contracts in Q3 but are continuing sales and marketing efforts at current level.

The growth in revenue contributed to an improvement in gross profit, which increased from DKK 50 million in the first nine months of 2024 to DKK 57.2 million (14%). The gross margin for the first nine months decreased from 38.3% in 2024 to 34.6% in 2025, primarily due to a higher share of private label.

Staff costs for the first nine months of 2025 increased by DKK 1 million compared to the same period last year. External costs were at the same level as last year.

EBITDA

EBITDA for Q3 2025 amounted to DKK 7.4 million compared to DKK 6.6 million last year, an increase of DKK 0.8 million (12%). For Q1-Q3 2025, EBITDA reached DKK 20.6 million and increased by DKK 6.4 million, from DKK 14.2 million last year (45%). The increase was due to the positive developments in revenue, gross profit and the continuous optimisation of operating costs. The EBITDA margin improved from 10.9% in the first nine months of 2024 to 12.4% in 2025.

EBITDA, EBIT and net profit for Q1-Q3 2025 exceed the corresponding figures for the whole of 2024.

KEY FIGURES

DKK million	Q3 2025	Q3 2024	Q1-Q3 2025	Q1-Q3 2024	Change	FY 2024
Revenue	57.0	44.7	165.3	130.3	27%	169.3
EBITDA	7.4	6.6	20.6	14.2	45%	13.5
EBIT	6.9	6.2	19.0	13.1	45%	10.5
Net profit	5.1	5.4	13.4	10.1	32%	5.7

Hove's solvency ratio was 74% at the end of Q3, and Hove thus maintains its strong capital structure and low financial risk.

CASH FLOW

As a result of the growth in revenue in Q3 2025, net working capital increased, and total cash flow was therefore negative by DKK 3.5 million in the quarter. For the first nine months, Hove delivered a positive free cash flow of DKK 3.2 million, which includes a dividend payment of DKK 3.5 million. Hove's cash position increased to DKK 7.6 million from DKK 4.4 million at the end of 2024.

SUBSIDIARIES

The US subsidiary performed satisfactorily in Q3 and for the first nine months considering the uncertainty surrounding US tariffs. Hove has hired a senior sales engineer to support further growth in the US.

Hove India continued its positive development in Q3 and has also hired a new engineer to support the continued growth. Both the US and India are cash flow positive.

Hove Turkey's development for Q3 and the first nine months was still negatively affected by seasonal fluctuations from a large customer.

The liquidation process of Hove Brazil is on track, and the liquidation is expected to be completed by the end of 2025. The liquidation costs are still expected to be kept within the provision of DKK 0.3 million as stated in the half-year report. Hove is currently working on a new sales and distribution strategy for the South American market.

GUIDANCE

As stated in Company announcement no. 59 of 5 November 2025, Hove upgraded its guidance.

Revenue: DKK 200 – 210M (previously: DKK 180 – 200M)

EBITDA: DKK 21 – 24M (previously: DKK 15 – 20M)



HANS CHRISTIAN HANSEN
CEO

KEY FIGURES AND RATIOS

DKK '000	Q1-Q3 2025	Q1-Q3 2024	Full Year 2024
INCOME STATEMENT			
Revenue	165,346	130,327	169,331
Gross profit	57,191	49,956	61,462
EBITDA	20,558	14,227	13,488
EBIT	19,026	13,098	10,513
Net financials	-1,728	-1,055	-1,527
Net profit	13,393	10,126	5,662
BALANCE SHEET			
Non-current assets	25,160	26,616	25,880
Assets	116,670	111,626	103,425
Equity	86,798	80,739	79,324
Net working capital	68,982	62,000	63,667
Net interest-bearing debt	5,107	5,853	7,529
Invested capital	94,142	88,616	89,547
CASH FLOW			
Cash flow from operations	8,023	-4,966	-4,072
Cash flow from investments	-1,244	-1,388	-2,052
Cash flow from financing	-3,577	-2,578	-3,136
Net cash flow	3,201	-8,932	-9,260
Cash, end of period	7,571	4,699	4,370
KEY RATIOS			
Gross margin	34.6%	38.3%	36.3%
EBITDA-margin	12.4%	10.9%	8.0%
Return on invested capital (ROIC)	20.7%	15.2%	12.2%
Return on equity	16.1%	13.3%	7.5%
Solvency ratio	74%	72%	77%
Average number of employees	53	52	49
SHARERELATED RATIOS			
Shares outstanding end of period	25,283,333	24,654,838	24,654,838
Share price end of period (DKK)	4.40	3.50	3.03
Market cap (million)	111.2	86.3	74.7
Earnings per share (EPS) (DKK)	0.54	0.41	0.23

See ratio definitions in Note 4

CONSOLIDATED INCOME STATEMENT

Note	DKK '000	Q3 2025	Q3 2024	Q1-Q3 2025	Q1-Q3 2024	FY 2024
	Revenue	57,032	44,674	165,346	130,327	169,331
	Cost of goods sold	-38,317	-27,711	-108,155	-80,372	-107,869
	Gross profit	18,715	16,964	57,191	49,956	61,462
	Other operating income	24	261	199	261	457
1	Other external costs	-3,742	-4,046	-11,829	-11,924	-16,832
	Staff costs	-7,632	-6,622	-25,003	-24,066	-31,599
	EBITDA	7,365	6,557	20,558	14,227	13,488
	Depreciation, amortisation and impairment	-507	-386	-1,532	-1,129	-2,975
	EBIT	6,858	6,171	19,026	13,098	10,513
	Financial income	67	185	408	926	1,539
	Financial costs	-342	-731	-2,135	-1,981	-3,065
	Profit before tax	6,582	5,625	17,298	12,043	8,987
	Tax on profit for the period	-1,483	-252	-3,905	-1,917	-3,325
	Net profit for the period	5,099	5,373	13,393	10,126	5,662
Earnings per share (DKK)						
	Earnings per share	0.20	0.22	0.54	0.41	0.23
	Diluted earnings per share	0.20	0.21	0.53	0.40	0.22

CONSOLIDATED BALANCE SHEET

Note	DKK '000	30 Sep 2025	30 Sep 2024	31 Dec 2024
ASSETS				
	Completed development projects	5,921	6,612	6,658
	Development projects in progress	2,522	3,000	1,752
	Intangible assets	8,443	9,612	8,409
	Land and buildings	13,819	13,148	14,000
	Plant and machinery	1,967	2,460	2,561
	Other equipment, fixtures and fittings	636	670	690
	Property, plant and equipment in progress	182	506	0
	Property, plant and equipment	16,605	16,784	17,251
	Deposits	112	221	220
	Financial assets	112	221	220
	Non-current assets	25,160	26,616	25,880
	Inventories	39,561	40,871	36,682
	Trade receivables	39,326	34,978	30,933
	Other receivables	3,035	3,426	2,784
	Prepayments	1,969	859	805
	Receivables	44,330	39,263	34,523
	Cash	7,619	4,875	6,340
	Current assets	91,510	85,010	77,545
	ASSETS	116,670	111,626	103,425

CONSOLIDATED BALANCE SHEET

Note	DKK '000	30 Sep 2025	30 Sep 2024	31 Dec 2024
EQUITY AND LIABILITIES				
	Share capital	2,528	2,465	2,465
	Share premium	33,484	33,271	33,258
	Reserve revaluation	4,660	3,973	4,660
	Reserve for development costs	6,559	7,259	6,559
	Foreign currency translation reserve	-2,516	-1,070	917
	Retained earnings	42,083	34,841	28,012
	Proposed dividend	0	0	3,452
	Total equity	86,798	80,739	79,324
	Deferred tax	2,890	2,472	2,694
	Provisions	2,890	2,472	2,694
	Debt to mortgage institutions	3,546	3,767	3,734
	Other payables	909	1,639	1,152
	Deferred income	0	0	60
	Long-term liabilities other than provisions	4,454	5,405	4,946
	Debt to mortgage institutions	238	272	246
	Credit institutions	415	176	2,337
	Trade payables	15,891	16,457	10,164
	Income tax payable	4,253	3,276	1,650
	Other payables	1,581	2,318	1,704
	Deffered income	150	511	361
	Short-term liabilities other than provisions	22,528	23,009	16,461
	Liabilities and provisions	29,872	30,887	24,101
	EQUITY AND LIABILITIES	116,670	111,626	103,425

- 2 Related parties
- 3 Accounting policies
- 4 Ratio definitions

CONSOLIDATED CASH FLOW STATEMENT

DKK '000	Q3 2025	Q3 2024	Q1-Q3 2025	Q1-Q3 2024	FY 2024
EBITDA	7,366	6,558	20,558	14,227	13,488
Change in inventories	-4,224	-2,388	-2,879	-10,404	-6,215
Change in receivables	-3,260	-3,346	-9,699	-13,587	-8,846
Change in trade payables	-2,036	5,395	5,334	8,647	1,649
Other payables	-242	-4,014	-2,261	-1,233	1,897
Change in working capital	-9,763	-4,354	-9,506	-16,577	-11,515
Interest income and similar income received	67	185	408	927	1,539
Interest expenses and similar expenses paid	-342	-732	-2,135	-1,981	-3,065
Total financial items	-276	-547	-1,728	-1,055	-1,527
Income tax	-209	-638	-1,302	-1,561	-4,519
Cash flows from operating activities	-2,881	-1,020	8,023	-4,966	-4,072
Purchase of intangible assets	-218	-586	-770	-1,027	-1,423
Purchase of fixed assets	-392	-218	-474	-361	-630
Cash flows from investing activities	-610	-804	-1,244	-1,388	-2,052
Debt financing:					
Settlement of long-term debt	-159	-294	-440	-2,855	-3,400
Settlement of short-term debt	0	543	0	0	0
Shareholders:					
Capital increase	101	277	314	277	265
Dividend paid	0	0	-3,452	0	0
Cash flow from financing activities	-57	526	-3,577	-2,578	-3,136
Cash flow for the period	-3,549	742	3,201	-8,932	-9,260
Cash, beginning of period	11,120	3,957	4,370	13,630	13,630
Cash, end of period	7,571	4,699	7,571	4,699	4,370
Cash end of period comprise:					
Cash	7,619	4,875	7,619	4,875	6,340
Short-term payables to credit institutions	-48	-176	-48	-176	-1,970
Cash, end of period	7,571	4,699	7,571	4,699	4,370

NOTES

1. OTHER EXTERNAL COSTS

DKK '000

	Q3 2025	Q3 2024	Q1-Q3 2025	Q1-Q3 2024
Sales and marketing	747	1,138	2,966	3,676
Research & Development	163	256	520	660
Premises	599	742	1,568	1,535
Administration	2,234	1,909	6,776	6,052
Total	3,742	4,046	11,829	11,924

2. RELATED PARTIES

Group and Parent Company

There have been transactions between the Group and its related parties during the first nine months of the financial year. Controlling transactions between related parties have taken place on market terms.

There are no related parties with controlling influence as of 30 September 2025.

3. ACCOUNTING POLICIES

The Interim Financial Statement for Hove A/S has been prepared in accordance with the Danish Financial Statements Act for class C companies and additional disclosure requirements for companies listed on Nasdaq First North.

The used accounting policy is unchanged compared to the accounting policies used in the Annual Report for 2024.

The consolidated Q3 report for Hove A/S has neither been audited nor reviewed.

4. RATIO DEFINITIONS

RATIO	FORMULA
Gross margin (%)	(Gross profit * 100) / Revenue
EBITDA-margin (%)	(EBITDA * 100) / Revenue
Return of invested capital (ROIC) (%)	(EBIT * 100) / Average invested capital
Return on equity (%)	(Net profit * 100) / Average equity
Solvency ratio (%)	(Equity * 100) / Total assets
Number of shares	The total number of shares outstanding
Number of shares diluted	The total number of shares and warrants outstanding
Earnings per share (EPS)	(Net profit * 100) / Average number of shares
Diluted EPS	(Net profit * 100) / Average number of shares diluted
Net working capital (NWC)	Current assets minus current liabilities
Invested capital	Net working capital + intangible assets + fixed assets

Board of Directors

Knud Andersen, Chair
Michael Gaarmann, Vice Chair
Jesper Bregendahl
Mette Søs Lassen

Executive Management

Hans Christian Hansen, CEO
Thomas Alexander Kjeldbæk, COO
Thomas Cramer, CCO
Bent Faurskov, CFO

HOVE A/S

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Financial year

1 January – 31 December

Auditor

Dansk Revision Hillerød
Godkendt Revisionsaktieselskab

