

# Release of Valuer's Half Year Report for 2022/2023 (1 July 2022 - 31 December 2022) with maintained guidance

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### February 23, 2023 - Copenhagen

#### Company Announcement No. 01-2023

- Due to new upcoming contracts in Asia Pacific, the ARR increased to DKKm 6.3 by end of 1H 2022/23 (+55.9%) compared to DKKm 4.0 in the same period last year.
- Because a large customer has temporarily paused their subscription due to their financial constraints, invoiced revenue decreased by DKKm 0.3 at the end of 1H 2022/23 compared to the same period last year.
- Maintained ARR guidance for FY 2022/23 at a level between DKKm 10-12 based on a strong pipeline.
- EBITDA improved by DKKm 5.2 for 1H 2022/23 compared to the same period last year as a result of the executed cost improvement program, amounting to DKKm 5.4.
- The additional cost improvement program, executed on 29 December 2022 lowers the cost base by an additional DKKm 3.5.-4.0 this fiscal year. When fully implemented, the annual savings are expected to reach approximately DKKm 12.

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## **About Valuer**

**Valuer's** vision is to fuel and foster the world's innovation. We do so by mapping the world's innovation activities. By combining data about startups and technologies we identify and present patterns to forward thinking companies, startups, universities and investors alike. Use Valuer to dive headfirst into identifying relevant companies and technologies. We organize +20 million data points to spot trends, discover new technologies and map industries. Using AI and machine learning to analyze, cluster and identify as well as human researchers to qualify and enrich data, if requested and needed. Start at macro level by exploring industries and technologies - and identify relevant companies. Or start at micro and company level and from there understand the industry and how it associates. Valuer is a one-stop-shop for innovation and opportunity discovery. Whether you want to find new technologies and collaboration opportunities, uncover strategic suppliers or find and follow acquisition targets, Valuer can help.

# **Attachments**

- · Download announcement as PDF.pdf
- Valuer H1 2022 FINAL.pdf