

## **Investor news**

1 August 2024

## Restated comparative figures for 2023

On 5 February 2024, Demant announced the decision to undertake a strategic review of its Communications business segment. In accordance with *IFRS 5 – Non-current Assets Held for Sale and Discontinued Operations* and as previously communicated, Communications is therefore recognised in the Group's financial reporting as a discontinued operation together with Hearing Implants, and comparative figures for 2023 are restated to reflect this. To help reconcile these figures, we attach restated income statements and statement of free cash flow before acquisitions (unaudited) for continuing operations for the following reporting periods: H1 2023, H2 2023 and FY 2023.

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## Restated financial figures for 2023

Demant Group P&L (DKK million) <sup>1</sup>	H1 2023			H2 2023			FY 2023		
			Group incl.			Group incl.			Group incl.
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	Cont. Operations	cations	cations	Cont. Operations	cations	cations	Cont. Operations	cations	cations
Revenue	10,694	461	11,155	10,907	381	11,288	21,601	842	22,443
Production costs	-2,677	-305	-2,982	-2,604	-313	-2,917	-5,281	-618	-5,899
Gross profit	8,017	156	8,173	8,303	68	8,371	16,320	224	16,544
Gross margin	75.0%	33.8%	73.3%	76.1%	17.8%	74.2%	75.6%	26.6%	73.7%
Research and development costs	-607	-99	-706	-619	-85	-704	-1,226	-184	-1,410
Distribution costs	-4,726	-188	-4,914	-4,828	-175	-5,003	-9,554	-363	-9,917
Administrative expenses	-562	-17	-579	-540	-19	-559	-1,102	-36	-1,138
OPEX	-5,895	-304	-6,199	-5,987	-279	-6,266	-11,882	-583	-12,465
Share of profit after tax, associates and joint ventures	40	0	40	28	1	29	68	1	69
Other operating income	0	0	0	0	0	0	0	0	0
EBIT before one-offs	2,162	-148	2,014	2,344	-210	2,134		-358	4,148
EBIT margin	20.2%	-32.1%	18.1%	21.5%	-54.9%	18.9%	20.9%	-42.5%	18.5%
One-offs	0	0	0	0	0	0	0	0	0
EBIT	2,162	-148	2,014	2,344	-210	2,134	4,506	-358	4,148
Net financial income and expenses	-362	3	-359	-399	4	-395	-761	7	-754
Profit before tax	1,800	-145	1,655	1,945	-206	1,739	3,745	-351	3,394
Tax on ordinary income	-429	32	-397	-493	51	-442	-922	83	-839
Net profit from continuing operations	1,371	-113	1,258	1,452	-155	1,297	2,823	-268	2,555
Tax rate	23.8%	-	24.0%	25.3%	-	25.4%	24.6%	-	24.7%
Net profit from discontinued operations	-789	113	-676	-236	155	-81	-1,025	268	-757
Profit for the period	582	0	582	1,216	0	1,216	1,798	0	1,798
Other Group metrics									
Amortisation and depreciation	-627	-21	-648	-666	-20	-686	-1,293	-41	-1,334
EBITDA	2,789	-127	2,662	3,010	-190	2,820	5,799	-317	5,482
EBITDA margin	26.1%	-27.5%	23.9%	27.6%	-49.9%	25.0%	26.8%	-37.6%	24.4%
Reported free cash flow before acquisitions	1,551	-61	1,490	2,071	-78	1,993	3,622	-139	3,483

<sup>&</sup>lt;sup>1</sup> Figures are unaudited and rounded.