



## Adjustment of guidance

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Company announcement no. 9/2024: Adjustment of guidance for the financial year 2023/24.

The announcement contains inside information.

Dataprocés upgrades guidance for revenue, EBITDA and ARR in the financial year 2023/24.

Guidance on revenue is revised upwards to DKK 30-32 million (previously DKK 25-28 million) and on EBITDA to DKK 6-8 million (previously DKK 0-4 million). Annual Recurring Revenue (ARR) growth guidance is also revised to 40-45% growth compared to 2022/23 (previously 35-45%).

### CEO Michael Binderup states:

*Earlier in the financial year, we made upward adjustments to guidance. It was then very motivated by the fact that the development in our sales of SaaS agreements led to a greater increase in ARR etc. than originally announced. Here at the end of the financial year, we have experienced a very positive development in our other major business area, Data-analyses, which is the reason for the current upward adjustment.*

*When entering into agreements on the performance of Data-analyses, an estimate is made of how big the benefits the municipality can achieve and thus also the success fee that Dataprocés can achieve. During the execution of the Data-analysis, we learn how big the gain will be. And it turns out here at the very end of the financial year that several of our ongoing analyses, which are about to be handed over to the municipalities, lead to significantly greater gains than originally expected. And thus correspondingly greater earnings for Dataprocés as well.*

*This - as well as the arrival of new orders which can be produced before the end of the financial year - has an effect on both revenue and EBITDA. That is why we are adjusting our guidance once again. The fact that there is still a range in the announced intervals is due to the fact that the adjustment is based on several analyses, which are being completed and which may develop differently in this phase.*

### Updated guidance on highlights for the financial year 2023/24

(Previous guidance in parentheses)

- ARR growth of 40-45% compared to 2022/23 (35-45%)
- Revenue of DKK 30-32 million (25-28 million)
- EBITDA of DKK 6-8 million (DKK 0-4 million)

The company publ. (Nasdaq First North Growth Market Denmark: DATA is obligated to publish the above information in compliance with the EU Market Abuse Regulation act. 17.

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### About Dataprocés Group A/S

Dataprocés is an innovative software- and consulting house, specializing in AI supported solutions targeted at the Danish municipalities and their digital administration. The solutions range widely from robot technology and SaaS to data analyses as well as collaboration and consulting. The starting point and purpose are always the same: to use data to create new knowledge, smarter processes and increased efficiency for the benefit of both citizens and municipalities.

**Dataprocés - we create value with data!**

### Attachments

- [Download announcement as PDF.pdf](#)