

# **Dataproces Group A/S presents Annual Report - 2024/25**

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Company announcement no. 7/2025: Dataproces presents Annual Report 2024/25.

# Annual report marks breakthrough towards profitable and scalable growth

### **Dataproces' CEO Michael Binderup says:**

The annual report 2024/25 marks a strategic and economic turning point for Dataproces Group A/S: **The goal of profitable growth with our own funds has now been achieved**. This is an important milestone and serves as proof that our strategy and business model work in practice.

In just two years, we have **more than doubled our revenue**, and at the same time, we have achieved a goal that I have personally had since I started in the job: **to generate more than 1 million DKK per employee**. This is not just an expression of efficient operations – it also reflects high professionalism, a strong business focus, and a team that works together.

Our success is built on **trust, credibility, and a solid professional foundation**. We have positioned ourselves as a reliable digital partner for Danish municipalities and it is this position that we now aspire to scale. The first major outward step has already been taken: **We have completed our first acquisition and thus gained access to the German market**. It is an important door opener and a signal of our ambitions beyond the country's borders.

At the same time, we are investing in future growth, including in the form of new software solutions that will be launched during the autumn. They are intended to further strengthen our position and offer even greater value to our customers – both existing and upcoming. Behind the scenes, we are purposefully working on the continued professionalization of the company, so we are prepared for the next phase: growth in new markets and in new business areas. Dataproces is in a strong position. The trust from investors and customers is significant. And we have never had a better starting point to think bigger.

## **Financial Key Figures**

- The turnover for the financial year 2024/25 amounts to DKK 44.4 million. DKK a growth of 39%
- The operating profit (EBITDA) for the financial year 2024/25 amounts to DKK 17.9 million. DKK compared to 8.6 million DKK in the financial year 2023/24 an increase of DKK 9,3 million.
- Annual Recurring Revenue (ARR) of 23.8 milli30on DKK Dataproces has realized a growth of 43% in Annual Recurring Revenue (ARR) from continuing products in the financial year.
- The number of software contracts in SaaS has increased from 143 to now 171 software contracts on our strategic products
- Dataproces now delivers license/subscription solutions (Mars, Marc and KØS) to a total of 90 of the country's 98 municipalities.
- The year's profit after tax amounts to DKK 6.4 million. DKK compared to 0.3 million DKK in the financial year 2023/24.

FINANCIAL HIGHLIGHTS DKK 000	2024/25	2023/24
Revenue	44.436	31.959
Gross Profit	43.175	32.960
Earnings before depreciations (EBITDA)	17.930	8.575
Profit of the year	6.446	343
Equity	27.219	20.681

Total equity and Liabilities	55.415		45.516	
KEY FIGURES	2024/25		2023/24	
# Software contracts (SaaS) Excl. REVIEW	171		143	
Annual Recurring Revenue (ARR) Excl. REVIEW	23.807		16.676	
Solvency ratio	49%		45%	

Attached: Annual report Dataproces - presentation of the annual report will take place at Dataproces' annual general meeting on the 15th of August 2024. Registration for this will be announced at a later date to all shareholders.

# Dataproces maintains the expectations for 2025/26

Dataprocess experiences great trust, loyalty and interest in our strategic solutions. It is expected both that existing customers will purchase new functionality and that we will experience an influx of new customers who will get to know the solutions.

Our guidance for 2025/26 is as published on 16 May 2025:

- ARR growth of 20-35% compared to 2024/25
- Revenue of DKK 44-50 million. DKK
- · EBITDA of between 16 and 20 million DKK
- EBIT of between 7 and 10 million DKK

#### Statements about the future

This report contains statements about the future - including statements about Dataproces Group A/S' future operating results, financial position, cash flows, business strategy and future objectives. The statements are based on expectations or predictions that management deems reasonable at the time of publication of this report. Statements about the future are associated with risks and uncertainty as well as a number of factors, many of which will be beyond control of the company. This may mean that the actual development and the actual result deviate significantly from the expectations in the report. Without being exhaustive, such factors include general economic and business conditions, including market, competition and supplier conditions, as well as financial and regulatory conditions.

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#### About Dataproces Group A/S

Dataproces is an innovative software and consulting house, specializing in Al supported solutions targeted at the Danish municipalities and their digital administration. The solutions range widely from robot technology and SaaS to data analyzes as well as collaboration and consulting. The starting point and purpose are always the same: to use data to create new knowledge, smarter processes and increased efficiency for the benefit of both citizens and municipalities.

#### Dataproces - we create value with data!

#### **Attachments**

- <u>Download announcement as PDF.pdf</u>
- Dataproces Group Årsrapport 2024-25.pdf