



## Dataprocés Group A/S presents Quarterly Financial Report - Q3 2024/25

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Company announcement no. 2/2025: Dataprocés Group A/S presents Quarterly Financial Report for Q3 2024/25

**Dataprocés' revenue increased by 59% compared to the same period last year, and ARR on continuing products has increased to DKK 21.7 million in the first three quarters of the financial year, which is an increase of 40% compared to 31 January 2024**

The development in the first three quarters of the financial year is very positive compared to the same period in the last financial year.

We realize continued growth in our sales to new customers as well as sales of additional modules to existing customers. We deliver and implement solid software solutions and data analyzes for the Danish municipalities, and today 90 out of the 98 Danish municipalities use one or more of our SaaS solutions/modules.

At the end of Q3 2024/25, we have realized:

- ARR growth on continuing products of 40% compared to the same time last year, and per on 31 January 2025, the following number of customers were on the solutions:
  - 48 municipalities on MARS.
  - 66 municipalities on MARC Fleksløen.
  - 53 municipalities on KØS.
- Growth in ARR in the first nine months of the financial year of 30% on continuing products
- Revenue of DKK 33.7 million in the first three quarters of the financial year against DKK 21.3 million at the same time last financial year - progress of DKK 12.4 million.
- EBITDA of DKK 14.6 million in the first three quarters of the financial year, where at the same time last financial year it amounted to DKK 2.2 million - progress of DKK 12.4 million.
- EBIT of DKK 6.6 million in the first three quarters of the financial year, where at the same time last financial year it amounted to DKK -3.0 million - progress of DKK 9.6 million.

### Dataprocés' CEO Michael Binderup says:

*The Q3 financial report show strong progress on all parameters. It is very satisfying that both data analysis and software contribute so well to our progress and results. The quarterly report shows once again that we at Dataprocés have found a formula that works and creates profitable growth with high earnings margins. We continue to experience great trust and interest from our customers, resulting in steadily increasing license revenue (ARR) and churn close to zero.*

*Now it's about building on the significant progress with increased sales in Danish municipalities at the same time as we work on realizing the new strategic initiatives with regard to strategic collaborations, acquisition opportunities and preparation for entry into the Swedish market.*

*We are very satisfied with the development that Dataprocés is in, and we maintain the expectations for the year, as guided in connection with our upward adjustment of guidance in company announcement no. 1/2025.*

### Dataprocés expectations for 2024/25

- Revenue of **DKK 40 - 43 million.**
- EBITDA of **DKK 16 - 18 million.**
- EBIT of **DKK 6 - 8 million.**
- ARR growth on continuing products of **35-45%** over 2023/24. ARR growth incl. the phased out REVIEW 27-32% compared to 2023/24

### Financial key figures for the period 1 May 2024 - 31 January 2025

<b>DKK THOUSAND</b>	<b>Q1-Q3 2024/25 (9 months)</b>	<b>Q1-Q3 2023/24 (9 months)</b>	<b>2023/24 (12 months)</b>
<b>Revenue</b>	<b>33.695</b>	<b>21.256</b>	<b>31.959</b>
- Revenue Software	18.699	13.648	17.601
- Revenue Data analyses og Others	14.997	7.609	14.358
Gross profit	33.328	21.487	32.960
<b>Earnings before depreciations (EBITDA)</b>	<b>14.638</b>	<b>2.218</b>	<b>8.575</b>
Nett Financial expenses	-206	-824	-1.020
Profit for the year	4.992	-2.962	343
Equity	25.766	11.800	20.681
Total Equity and Liabilities/Total assets	57.999	43.575	45.516
Cashflow from operating activities	17.126	8.853	13.700
Cashflow from investment activities	-5.622	-4.937	-7.646
- Investment in tangible assets	-326	-23	-123
Cashflow from financing activities	-60	1.563	87
<b>Key Figures</b>			
# Software contracts (SaaS)	167	133 (143*)	143 (153*)
Annual Recurring Revenue (ARR)	21.667	15.475 (16.978*)	16.676 (18.178*)
Solvency (equity/totalt assets)	44%	29%	45%

\*) The numbers in brackets indicate subscriptions incl. REVIEW subscriptions – disclosed for the sake of comparison with previous reports

## Statements about the future

This report contains statements about the future - including statements about Dataproc Group A/S' future operating results, financial position, cash flows, business strategy and future objectives. The statements are based on expectations or predictions that management deems reasonable at the time of publication of this report. Statements about the future are associated with risks and uncertainty as well as a number of factors, many of which will be beyond control of the company. This may mean that the actual development and the actual result deviate significantly from the expectations in the report. Without being exhaustive, such factors include general economic and business conditions, including market, competition and supplier conditions, as well as financial and regulatory conditions.

## Contacts

- John Norden, Certified Advisor, [JN@nordencef.dk](mailto:JN@nordencef.dk)
- Michael Binderup, CEO, +45 41 91 20 07, [mib@dataproc.dk](mailto:mib@dataproc.dk)

## About Dataproc Group A/S

Dataproc is an innovative Software and consulting house, specializing in AI-supported solutions targeted at the Danish municipalities and their digital administration. The solutions range widely from robot technology and SaaS to data analyses as well as collaboration and consulting. The starting point and purpose are always the same: to use data to create new knowledge, smarter processes and increased efficiency for the benefit of both citizens and municipalities.

**Dataproces - we create value with data!**

## **Attachments**

- [Download announcement as PDF.pdf](#)
- [Dataproces Group Kvartalsrapport Q3 2024-25.pdf](#)