



Adjustment of guidance

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Company announcement no. 1/2025: Adjustment of guidance for the financial year 2024/25.

The announcement contains inside information.

Dataprocess adjusts guidance for revenue, EBITDA and EBIT in the financial year 2024/25 and specifies guidance for growth in ARR for the financial year 2024/25, where, among other things, in continuation of the decision to phase out REVIEW, as mentioned in investor news no. of 26/11 2024 for the remainder of the financial year 2024/25 will be measured by growth in ARR on continuing products.

Guidance on turnover is adjusted upwards to **DKK 40-43 million** (previously DKK 35-40 million), on EBITDA to **DKK 16-18 million** (previously DKK 12-16 million) and on EBIT to **DKK 6-8 million** (previously DKK 4-6 million). Guidance for the growth in Annual Recurring Revenue (ARR) on **continuing products** is set at **35-45%** in relation to 2023/24, while growth in Annual Recurring Revenue (ARR), where the original agreements on REVIEW are recognized in the starting point, is adjusted to 27-32% growth in relation to 2023/24 (previously DKK 30-40%).

CEO Michael Binderup states:

The development in our turnover and not least earnings continues to develop very positively. Growth is still taking place in Software as a Service (SaaS) as well as in Data Analysis and Consulting, while we continuously have a strong focus on our cost management. In particular, the development in the Data Analysis business area has proven to be more favorable than we had expected at the start of the financial year, which is the primary reason why we are again adjusting our guidance on revenue and earnings (EBITDA and EBIT).

In light of our decision in November 2024 to phase out our product REVIEW, we are particularly proud that, despite the extraordinary write-down of approx. DKK 2 million however, we can also adjust our guidance for EBIT upwards.

We now expect revenue of DKK 40-43 million, which is higher than guided in our latest guidance, and since we are now so far into the financial year, we have also been able to narrow the range in guidance for revenue. Correspondingly, we expect a higher EBITDA, now of DKK 16-18 million, as well as higher EBIT, now at DKK 6-8 million.

We have experienced great progress on our Annual Recurring Revenue (ARR) on continuing products (MARS, MARC and KØS) and our expectations for growth on continuing products are 35-45%. Our ARR as published in the annual report for 2023/24 included ARR from REVIEW, and our expectations for growth in ARR in total in the financial year 2024/25 (where REVIEW is included initially, but not now) is now 27-32%. Our previously announced guidance for growth in ARR was 30-40%.

Updated guidance on highlights for the financial year 2024/25

(Previous guidance in parentheses)

- Revenue of DKK 40-43 million (35-40 million)
- EBITDA of DKK 16-18 million (DKK 12-16 million)
- EBIT of DKK 6-8 million (DKK 4-6 million)
- ARR growth on continuing products of 35-45% compared to 2023/24, ARR growth incl. the phased-out REVIEW 27-32% compared to 2023/24 (30-40%)

The company (Nasdaq First North Growth Market Denmark: DATA) is obliged to publish the above information in accordance with point 17 of the EU Market Abuse Regulation.

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About Dataprocess Group A/S

Dataproces is an innovative software- and consulting house, specializing in AI supported solutions targeted at the Danish municipalities and their digital administration. The solutions range widely from robot technology and SaaS to data analyzes as well as collaboration and consulting. The starting point and purpose are always the same: to use data to create new knowledge, smarter processes and increased efficiency for the benefit of both citizens and municipalities.

Dataproces - we create value with data!

Attachments

- [Download announcement as PDF.pdf](#)