



Adjustment of guidance

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Company announcement no. 19/2024: Adjustment of guidance for the financial year 2024/25.

The announcement contains inside information.

Dataprocés upgrades guidance for revenue, EBITDA and EBIT in the financial year 2024/25.

Guidance on revenue is adjusted upwards to DKK 35-40 million (previously DKK 33-38 million), on EBITDA to DKK 12-16 million (previously DKK 10-14 million) and on EBIT to DKK 4-6 million (previously DKK 2-4 million). Guidance for growth in Annual Recurring Revenue (ARR) is maintained at the previously announced 30-40% growth in relation to 2023/24.

CEO Michael Binderup states:

The results of our sales efforts at the start of the financial year have been very good. And in the Dataanalysis area, it has been better than we had expected at the start of the financial year. Partly our sales of analyzes have been better than expected and partly the results of the analyzes carried out have been better than we had originally estimated. Therefore, we now expect a turnover of DKK 2 million. higher than originally guided. Since this growth is largely motivated by additional growth in Dataanalysis, we have however maintained the range in our guidance, as the results of Dataanalysis - and thus the success fee we can achieve and the municipalities' outcome from them - cannot, by the nature of the matter, be known before the data analyzes are finally completed.

Our cost management also continues to work very well, which is why adjusting guidance on the revenue level has a direct effect on both EBITDA and EBIT. We do not have increased costs as a result of our increased turnover. We are very proud that we can continue to maintain our costs at the same level despite increased turnover.

We are therefore upgrading our guidance for Revenue, EBITDA and EBIT with the same range. The sale of Software solutions is also going really well and according to our plans, which is why we maintain our guidance for our growth in our Annual Recurring Revenue (ARR).

Updated guidance on highlights for the financial year 2024/25

(Previous guidance in parentheses)

- Revenue of DKK 35-40 million (33-38 million)
- EBITDA of DKK 12-16 million (DKK 10-14 million)
- EBIT of DKK 4-6 million (DKK 2-4 million)
- ARR growth of 30-40% compared to 2023/24 (30-40%)

The company (Nasdaq First North Growth Market Denmark: DATA) is obliged to publish the above information in accordance with point 17 of the EU Market Abuse Regulation.

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About Dataprocés Group A/S

Dataprocés is an innovative software- and consulting house, specializing in AI supported solutions targeted at the Danish municipalities and their digital administration. The solutions range widely from robot technology and SaaS to data analyzes as well as collaboration and consulting. The starting point and purpose are always the same: to use data to create new knowledge, smarter processes and increased efficiency for the benefit of both citizens and municipalities.

Dataprocés - we create value with data!

Attachments

- [Download announcement as PDF.pdf](#)