



New customer and partner for Seluxit EMS

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Seluxit and a customer in the Energy Consulting segment have signed an agreement for Seluxit EMS, our Energy Management System for the automation of energy savings.

Seluxit has received an order from an energy consulting company to use Seluxit EMS. The company has purchased 15 licenses which are used to help their customers save energy. At the same time, we have signed a partnership agreement which means that Seluxit can refer interested customers to an Energy Advisor with experience in our technology.

The customer has a strategic focus on streamlining internal processes as well as being able to offer energy efficiency as a service.

CEO, Daniel Lux:

"Seluxit EMS offers many organisations opportunities to optimise their energy consumption, by avoiding waste or by shifting energy consumption to times that are cheaper. With this customer and partner, we can now jointly offer energy consulting and a platform that can automate energy savings across Denmark. I see it as a win-win-win situation; better service and solution for the customers, more efficient advice for our partner and more sales for Seluxit."

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This investor news will not change the financial guidance for turnover and EBITDA.

For further information, please contact CEO, Daniel Lux.

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About Seluxit

Seluxit connects things to the internet to optimize systems, save resources and save money.

That makes sense for the economy, for the environment and for society.

Seluxit's unique standards-based approach to IoT reduces development time and development costs, and thereby minimizes risks. That gives our customers a fast path to both saving and earning money, because their solution enters the market quickly.

Our end-to-end IoT solutions create value in many ways including optimizing energy usage, improving service efficiency, and allowing for more effective training.

Attachments

- [Download announcement as PDF.pdf](#)