

# **New customer orders Seluxit EMS**

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Seluxit and a customer with over 150 locations have signed an agreement for Seluxit EMS, our Energy Management System for automating energy savings.

Seluxit has received an order for a pilot project at 2 locations from a large chain with over 150 locations.

The order includes Seluxit EMS and we expect to achieve significant energy savings together with the customer.

The order includes a development task that contributes to digitalisation, automation and/or integration in the company's IT architecture and business model.

The customer has a strategic focus on automation and energy savings and has internal competences to contribute to further optimization through IoT solutions. The solution is expected to deliver significant savings. The pilot projects will pave the way for a large-scale roll-out of the solution.

### CEO Daniel Lux:

"Seluxit-EMS offers many organisations opportunities to optimise their energy consumption, by avoiding waste or shifting energy consumption to times that are cheaper. Customers are particularly positive about the automation capabilities as well as the real-time information, as it provides peace of mind and lasting savings."

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This investor news will not change the financial guidance for turnover and EBITDA.

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## **About Seluxit**

Seluxit connects things to the internet to optimize systems, save resources and save money.

That makes sense for the economy, for the environment and for society.

Seluxit's unique standards-based approach to IoT reduces development time and development costs, and thereby minimizes risks. That gives our customers a fast path to both saving and earning money, because their solution enters the market quickly.

Our end-to-end IoT solutions create value in many ways including optimizing energy usage, improving service efficiency, and allowing for more effective training.

#### **Attachments**

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