

Flow Traders 3Q 2026 Pre-Close Call

Amsterdam, the Netherlands - Flow Traders Ltd. (Euronext: FLOW) publishes the 3Q 2026 pre-close call script to be used with analysts post the market close on 24 September 2026.

Welcome to the Flow Traders 3Q 2026 pre-close call, which is being conducted post the European market close on 24 September. During this call we will highlight relevant publicly available data and industry trends in our markets and relate these data points to their impact on our business for the quarter. The silent period for the second quarter starts on 1 October and we will publish our 3Q 2026 results on 29 October at 07:30 CEST.

Market Environment

ETF volumes in the third quarter decreased across most regions quarter-on-quarter¹, except for APAC. Geopolitical tensions in the Middle East and its macro-economic consequences continued, however volatility materially reduced. Average volatility, as indicated by the VIX, decreased by 13% on a quarter-to-date¹ basis.

In Digital Assets, there are strong segmental differences between bitcoin and altcoin markets versus tokenized RWAs. Crypto ETF volumes continue to be under pressure while the market for tokenized RWAs maintains its strong momentum.

Diving deeper into each of our businesses and regions:

Traditional

EMEA

In EMEA the third quarter showed lower ETF volumes when compared to the second quarter of 2026. The quarter-to-date¹ *On and Off Exchange Value Traded* in EMEA is 10% down compared to 2Q 2026.

APAC

In APAC ETF volumes paint a different picture compared to EMEA and the US. In the third quarter ETF volumes in APAC were up compared to the prior quarter. The quarter-to-date¹ *On and Off Exchange Value Traded* in APAC is 21% up compared to 2Q 2026. The quarter-to-date¹ *On and Off Exchange Value Traded* in China is up 22% compared to 2Q 2026. These data points reinforce the strong growth trajectory across the APAC region.

US

In the US the third quarter showed slightly lower ETF volumes when compared to the second quarter of 2026. The quarter-to-date¹ *On and Off Exchange Value Traded* in the US is 2% down compared to 2Q 2026.

Digital assets

Since 10 October 2025, the bitcoin and altcoin market has decreased materially with the market being more or less flat when compared to 2Q 2026 while materially down when compared to 3Q 2025. The quarter-to-date¹ EMEA crypto market ETF volumes are up 3% when compared to the same period in 2Q 2026 while volumes are down 62% compared to quarter-to-date 3Q 2025.

The market for tokenized RWAs showed continued strength during 3Q 2026. In 3Q 2026 the market size of this market increased to c. USD 39bn compared to c. USD 32bn in 2Q 2026, illustrating the strong continued momentum in that space².

Impact on Flow Traders

Coming to Flow Traders' third quarter performance, the decreased market trading volumes and lower volatility in the third quarter are expected to result in significantly lower NTI compared to the second quarter. Fixed operating expenses for the quarter are in line with the cost guidance for 2026 of €235-245 million.

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Notes

1. Includes July and August
2. Source - RWA.xyz

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