CPS GfK Brand Footprint Europe 2024 Country Report Denmark

28/05/2024

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CPS GfK Brand Footprint Europe 2024

What is it about?



The new CPS GfK Brand Footprint Europe Report offers a glimpse into consumer preferences, showcasing brands that have made it into individual baskets the most during another year of economic instability across the continent.

The Brand Footprint Europe Report is part of the Global Brand Footprint series in partnership with Kantar Worldpanel, who initiated the comprehensive report over a decade ago. The data is collected from 62 markets and five continents, analyzing more than 42,000 consumer brands (retailer-owned brands are not included).

Brand success measured by **Consumer Reach Points**

The key metric of this annual report is the Consumer Reach Point (CRP). CRP combines population, penetration, and consumer choice. One CRP is one choice. revealing a brand's strength based on the number of times it is chosen by shoppers.

Consumer Reach Points | Calculation The Consumer Reach Points of each brand is calculated by multiplying three numbers:

Penetration

% of households

buying your

Population *#* of households in a country

Consumer Choice *#* of interactions







Consumer Preferences

examining factors such as penetration insights and purchase frequency, CPS GfK provides a comprehensive overview of the brands that have successfully conquered shoppers' baskets across the continent.

Through rigorous data analysis, the report

preferences and purchasing patterns. By

offers valuable insights into consumer

Regional Trends

The report uncovers intriguing regional trends, revealing how consumer preferences vary across different EU countries. From food and beverage to health and beauty, the rankings offer a nuanced understanding of the brands that resonate most strongly with local audiences.

Most chosen brands 2024 FMCG brands with highest CRP

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| GFK YouGov [*] |
|-------------------------|
|-------------------------|

| Europe | Europe | | | | | rk |
|--------|------------|------------------|---------------|------------------|------|------------------|
| Rank | Brand | CRP (Million) | CRP Growth | Rank Movement | Rank | Brand |
| 1 | Coca-Cola | 1547,3 | -2,8 | 0 | 1 | Arla |
| 2 | Kinder | 961,3 | 4,2 | 0 | 2 | Schuls |
| 3 | Dr. Oetker | 743,2 | -3,6 | 0 | 3 | Karoliı Køkke |
| 4 | Lay's | 634,4 | -4,7 | 0 | 4 | Cheas |
| 5 | Milka | 605,7 | -1,6 | 1 | 5 | Lurpak |
| 6 | Knorr | 586,4 | -10,9 | -1 | 6 | Harbo |
| 7 | Muller | 583,7 | -0,4 | 0 | 7 | Toms |
| 8 | Warburtons | 573,9 | 0,3 | 0 | 8 | K-Sala |
| 9 | Haribo | 551,2 | 1,8 | 1 | 9 | Pålæk |
| 10 | Pepsi | 513,4 | -6,0 | -1 | 10 | Thise |

| Denmark | | | | | | | |
|---------|---------------------|------------------|---------------|------------------|--|--|--|
| Rank | Brand | CRP (Million) | CRP Growth | Rank Movement | | | |
| 1 | Arla | 86,1 | -6,4 | 0 | | | |
| 2 | Schulstad | 47,0 | -4,0 | 0 | | | |
| 3 | Karolines Køkken | 35,2 | -6,0 | 0 | | | |
| 4 | Cheasy | 32,2 | -4,2 | 0 | | | |
| 5 | Lurpak | 22,4 | 2,7 | 1 | | | |
| 6 | Harboe | 20,9 | 10,4 | 4 | | | |
| 7 | Toms | 19,4 | -16,3 | -2 | | | |
| 8 | K-Salat | 18,4 | -9,9 | -1 | | | |
| 9 | Pålækker | 18,1 | -9,7 | -1 | | | |
| 10 | Thise | 17,5 | -12,1 | -1 | | | |



All data relates to purchases brought into the home to be used or consumed there. Non-barcoded Fresh Food, Batteries and Pet Food are not included. 52-week period between November 2022 to the end of October 2023

Most chosen brands 2024

3 President

28/05/2024

Category deepdive brands with highest CRP



| Europe | | | | |
|-----------|------------|------------------|---------------|------------------|
| Rank | Brand | CRP (Million) | CRP Growth | Rank Movement |
| Beverage | S | | | |
| 1 | Coca-Cola | 1547,3 | -2,8 | 0 |
| 2 | Pepsi | 513,4 | -6,0 | 0 |
| 3 | Nescafé | 317,5 | -6,6 | 0 |
| Food | | | | |
| 1 | Kinder | 840,2 | 3,8 | 0 |
| 2 | Dr. Oetker | 645,5 | -3,3 | 0 |
| 3 | Lay's | 634,4 | -4,7 | 0 |
| Dairy (su | bstitutes) | | | |
| 1 | Muller | 550,3 | -0,8 | 0 |
| 2 | Arla | 443,2 | -4,7 | 0 |

324,7

-1,5

| Denmark | | | | | | | |
|---------------------|------------------|------------------|---------------|------------------|--|--|--|
| Rank | Brand | CRP (Million) | CRP Growth | Rank Movement | | | |
| Beverages | | | | | | | |
| 1 | Harboe | 20,9 | 10,4 | 0 | | | |
| 2 | Coca-Cola | 15,6 | 1,1 | 0 | | | |
| 3 | Pepsi | 13,3 | 1,0 | 0 | | | |
| Food | Schulstad | 47,0 | -4,0 | C | | | |
| | Toms | 47,0 | -4,0 | 0 | | | |
| | K-Salat | 18,4 | -9,9 | 0 | | | |
| Dairy (substitutes) | | | | | | | |
| 1 | Arla | 86,1 | -6,4 | 0 | | | |
| 2 | Cheasy | 32,2 | -4,2 | 0 | | | |
| 3 | Karolines Køkken | 30,2 | -5,7 | 0 | | | |



All data relates to purchases brought into the home to be used or consumed there. Non-barcoded Fresh Food, Batteries and Pet Food are not included. 52-week period between November 2022 to the end of October 2023

1

Most chosen brands 2024

28/05/2024

Category deepdive brands with highest CRP



0

0

0

1

-1

0

| Europe | | | | Denmark | | |
|-----------------|------------------|---------------|------------------|-----------------|------------------|---------------|
| Rank Brand | CRP (Million) | CRP Growth | Rank Movement | Rank Brand | CRP (Million) | CRP Growth |
| Home Care | | | | Home Care | | |
| 1 Fairy | 236,6 | 0,2 | 0 | 1 Lotus | 4,7 | -15,9 |
| 2 Downy | 193,6 | -4,3 | 0 | 2 Lambi | 4,0 | 14,4 |
| 3 Finish | 120,7 | -3,3 | 0 | 3 Vel | 2,5 | -17,1 |
| Health & Beauty | | | | Health & Beauty | | |
| 1 Nivea | 479,3 | -8,3 | 0 | 1 Palmolive | 5,2 | -3,8 |
| 2 Colgate | 331,0 | -3,1 | 0 | 2 Colgate | 4,9 | -23,7 |
| 3 Dove | 244,9 | -10,9 | 0 | 3 Zendium | 3,7 | -12,1 |
| | | | | | | |



Rising stars 2024 FMCG brands with strongest CRP growth

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Outstanding brands 2024

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FMCG brands showing strong performance





Find out more!



Access the full 2024 rankings

 The complete ranking (access the rankings <u>here</u>) comprises five global FMCG sectors – Beverages, Food, Dairy, Health & Beauty, and Homecare – tracked by consumer purchase panels across 62 markets and five continents of which 21 European markets.

Read our whitepaper

 Our latest whitepaper (check it out here) analyzes the Brand Footprint Europe Rankings to reveal key highlights and deeper insights. You will be taken on a journey along our challenging European landscape looking for room to grow in these extra ordinary times of increased pressure on brands. Let yourself be inspired by use cases of brands that have succeed in increasing their consumer reach.

Increase your consumer reach

 Growing penetration is key for increasing your consumer reach and we are here to help! To ascertain an effective penetration growth strategy, it is important to truly comprehend shopper needs. This entails both identifying drivers that motivate existing buyers to stay and drivers attracting new shoppers. CPS GfK's innovative Penetration Growth Driver provides an overview and quantification of the most important drivers responsible for penetration growth of your brand. (learn more here)

Get in touch

Want to know more about our report or our solutions please reach out to your local CPS GfK contact or visit our website via this <u>link</u>



Thank you for reading CPS GfK Brand Footprint Europe 2024 Country Report Denmark

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